



SEPTEMBER 2014

THE FUTURE OF TELEVISION IN EUROPE

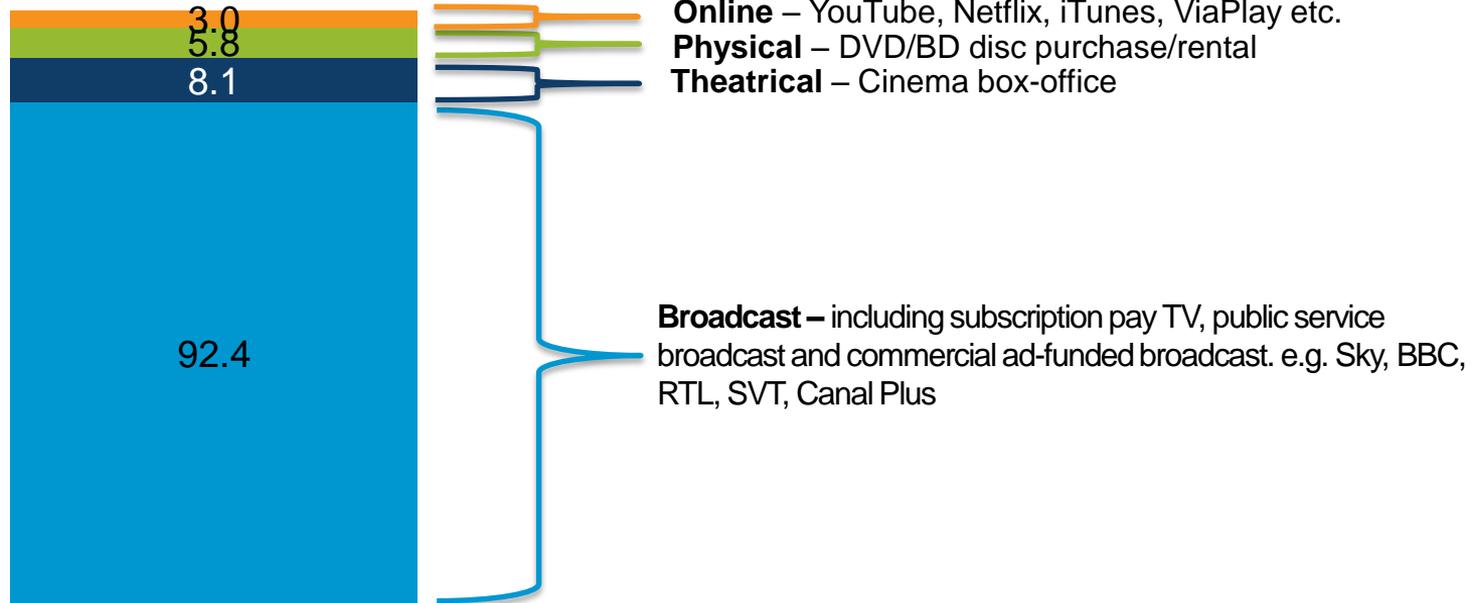
An assessment of the changing nature of television in Europe, and what is shaping the transformation

Ben Keen: IHS Technology

The European film and television space is still broadcast-led

The European film and television industry remains a broadcast-led sector

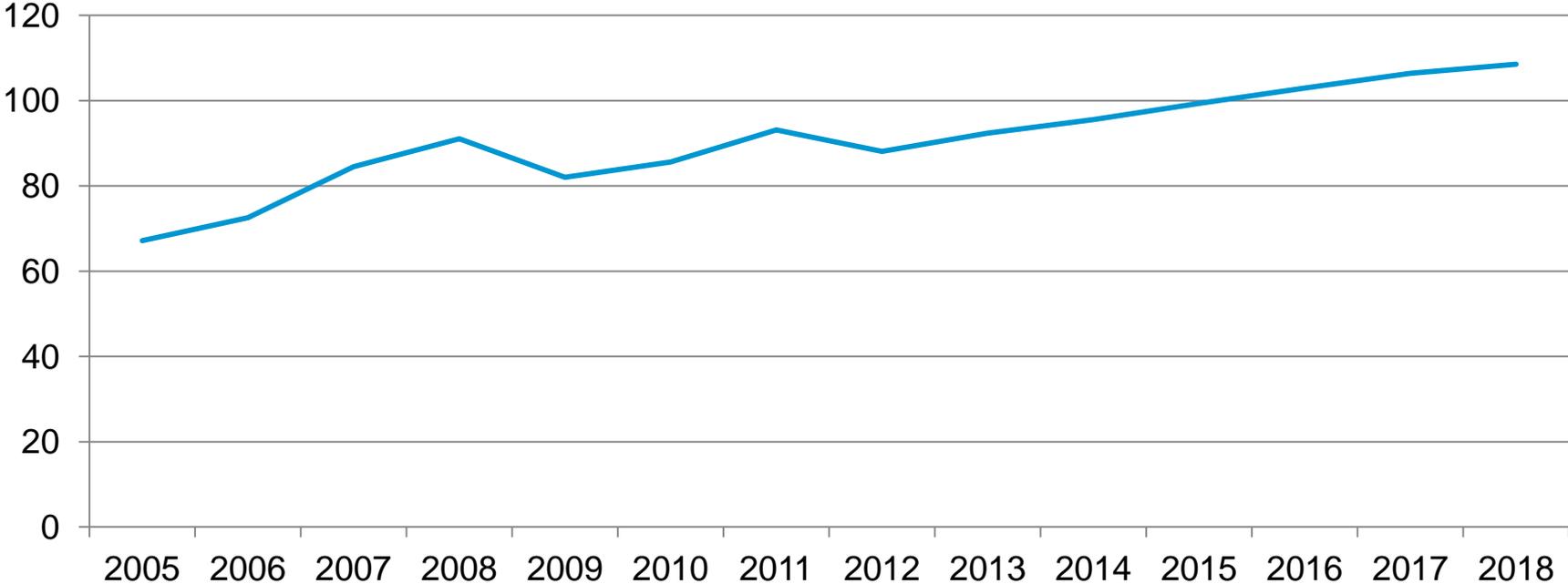
2013 Film and TV revenues (Europe - €bn)



Revenues include: consumer-level revenues (spend less VAT) for paid-for media, net advertising revenues and public (e.g. licence/tax funding) for public service broadcasting.

And we expect broadcast to continue to grow

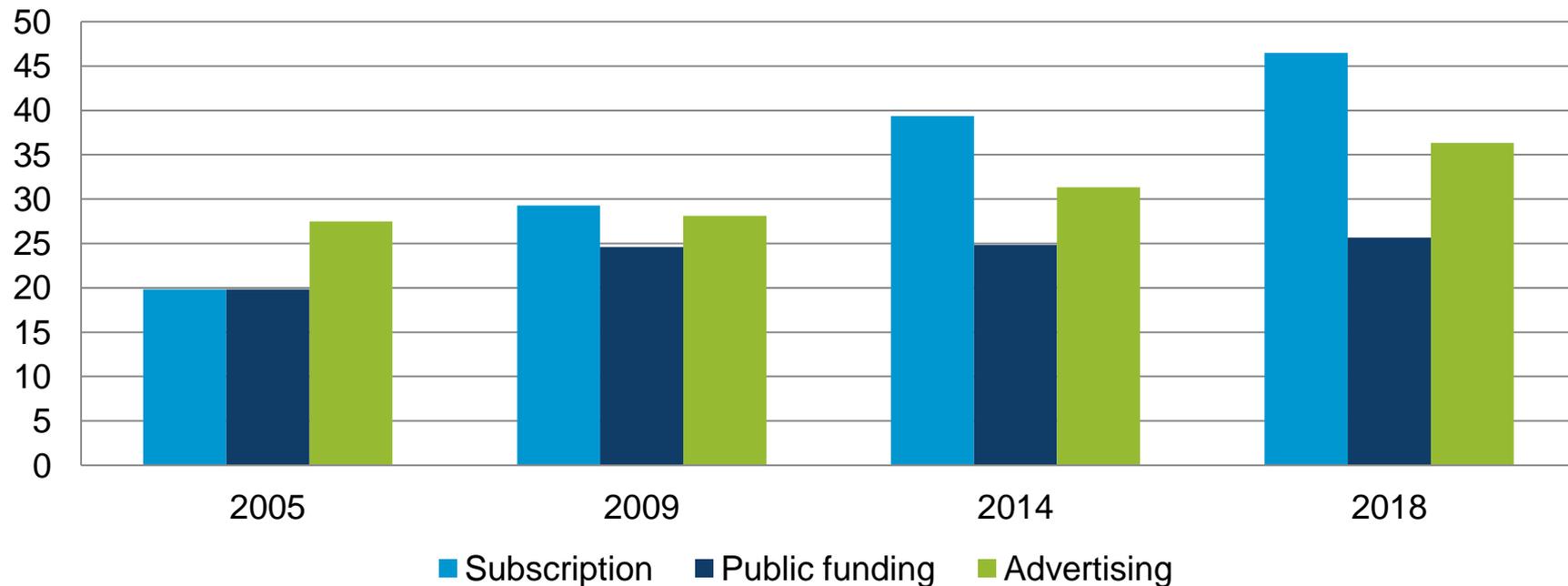
European Broadcast TV revenues (€bn)



But the funding mix of the TV economy is shifting

The revenue mix of broadcast income is increasingly skewed towards subscription

Broadcast revenue by business model (€bn)



And consolidation in the pay TV sector means operators are gaining ever-greater power



Sky UK 2014
TV Subs: 10.7m (f)
W. Eur. mkt share: **9.4%**



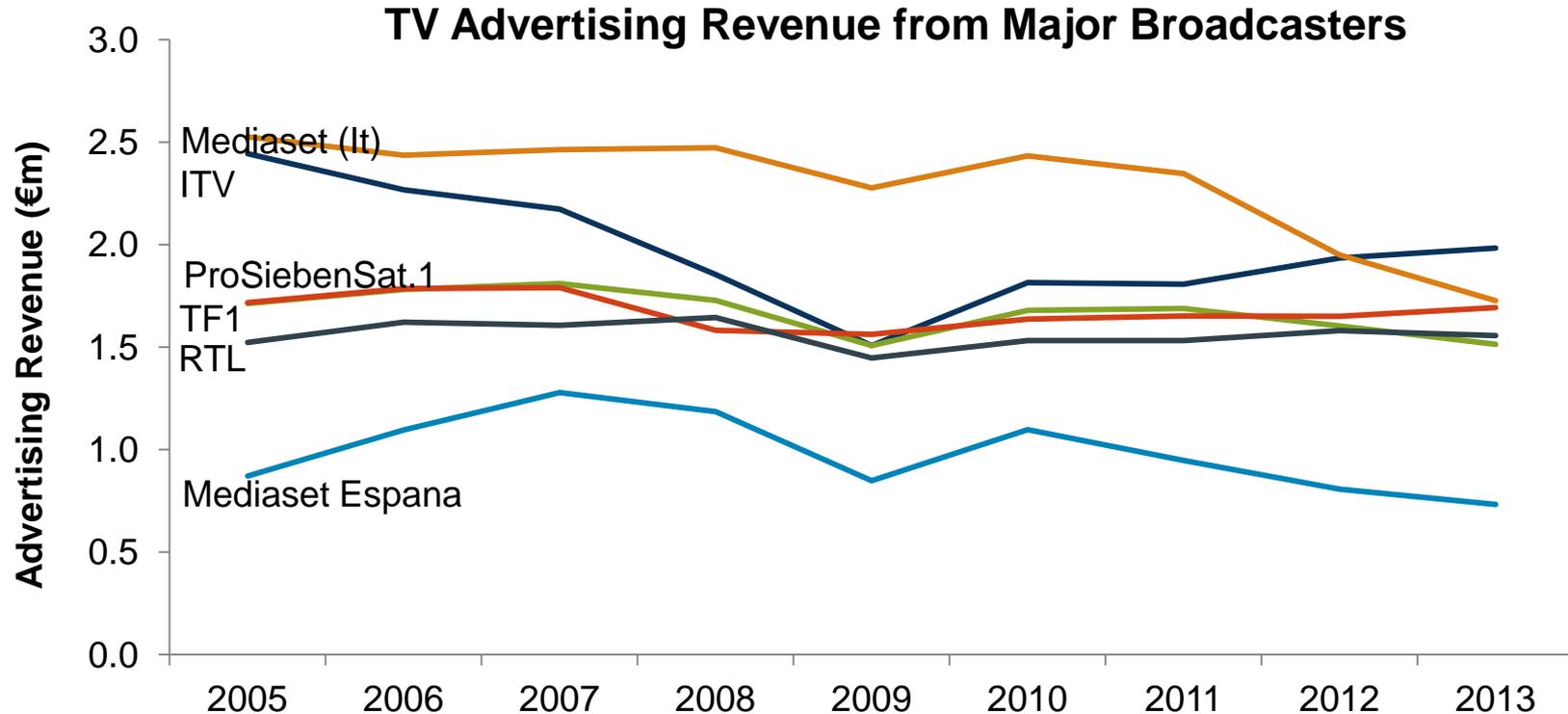
And consolidation in the pay TV sector means operators are gaining ever-greater power



Sky Europe 2014
TV Subs: 19.4m (f)
W. Eur. mkt share: **16.5%**



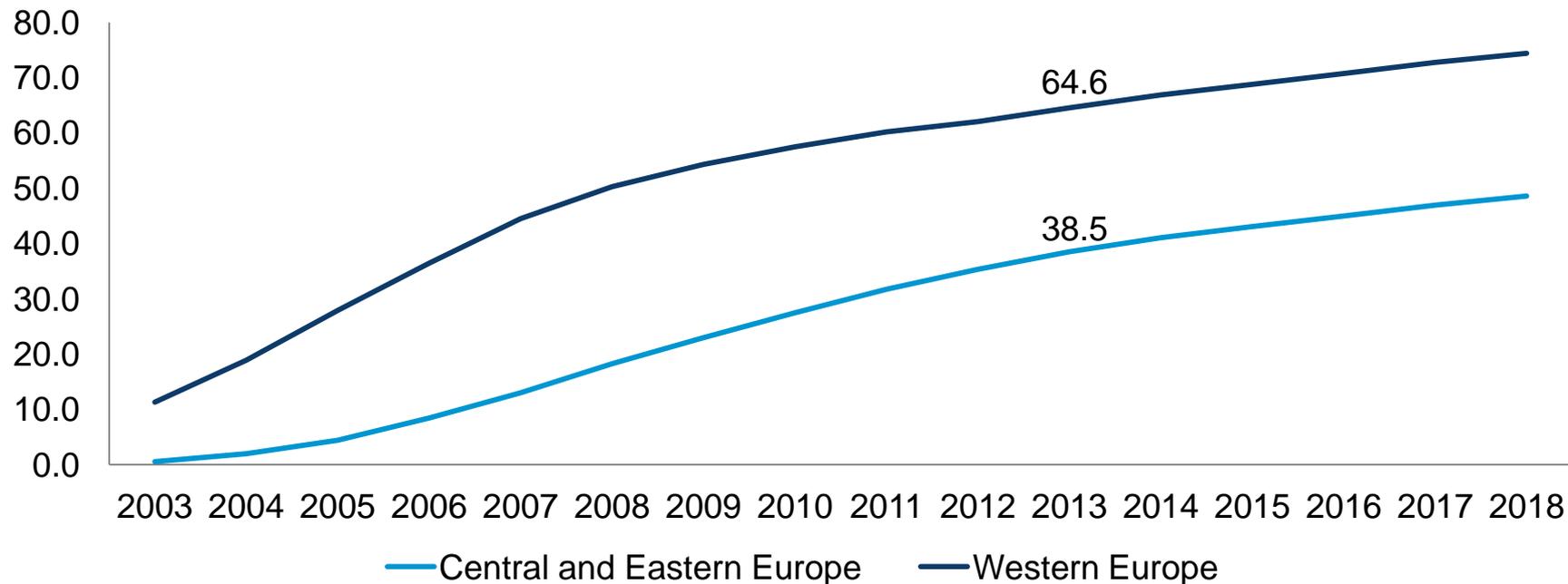
Many commercial broadcasters are also still feeling the after-effects of 2009's recession



Europe is also increasingly connected

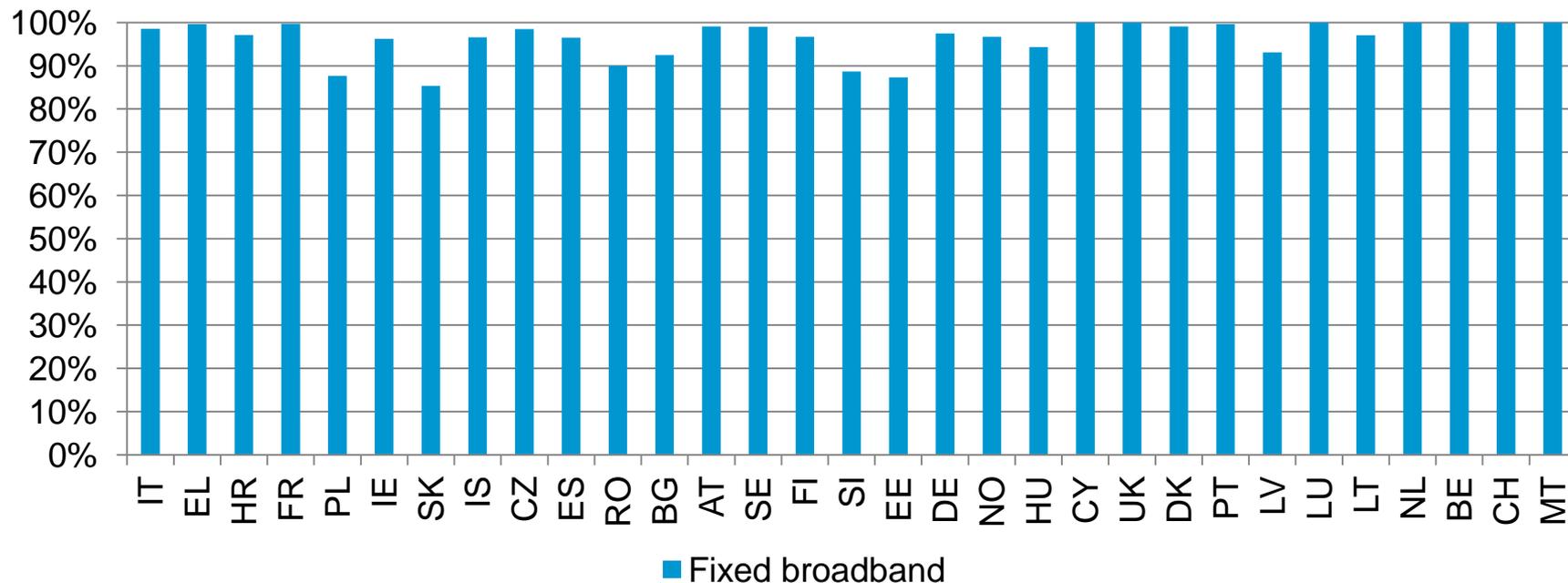
Two thirds of Western European households and four in ten Central and Eastern European households already have broadband

Broadband penetration of households (%)



Markets are making strong progress to ensure universal broadband availability

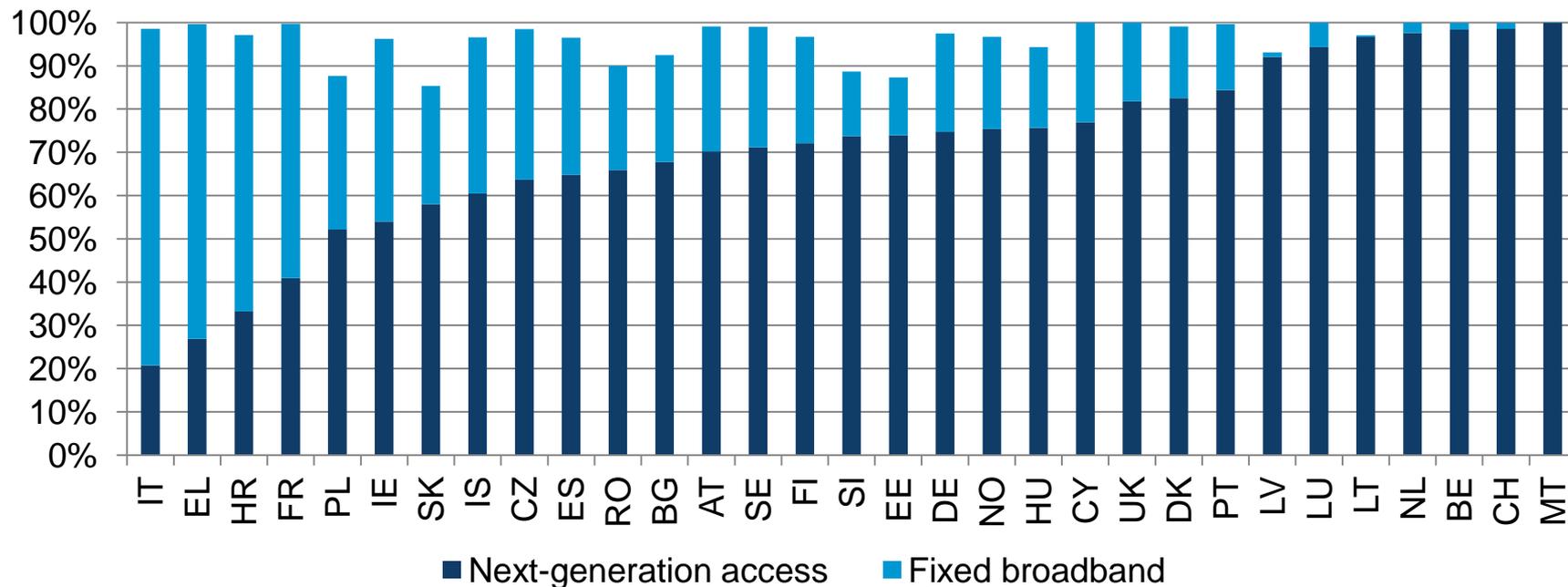
Broadband availability (% of homes) - 2013



Source: IHS & VVA on behalf of the European Commission – Broadband Coverage in Europe 2013

And nearly two-thirds of homes are already covered by next-generation broadband services

Broadband availability (% of homes) - 2013



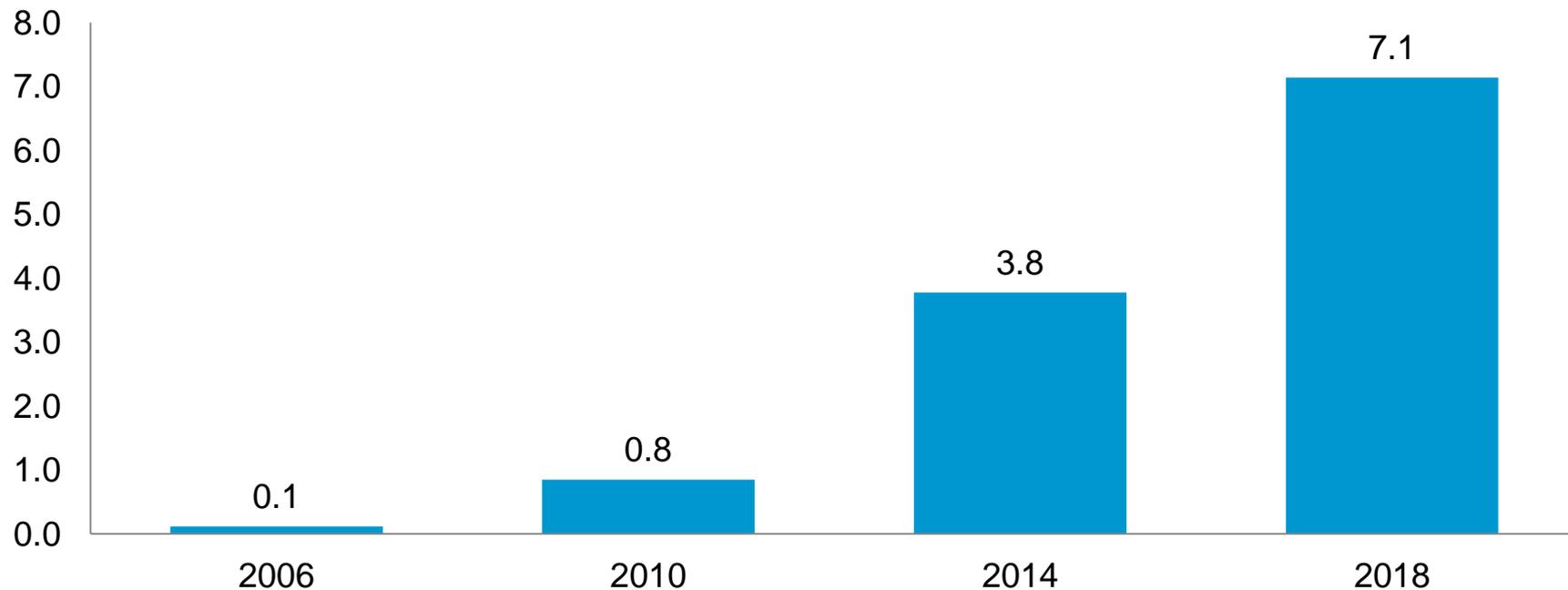
Source: IHS & VVA on behalf of the European Commission – Broadband Coverage in Europe 2013

**By 2020 the whole EU
should be covered by
30Mbps broadband**

**As a consequence of this
growth, online video usage
is increasing**

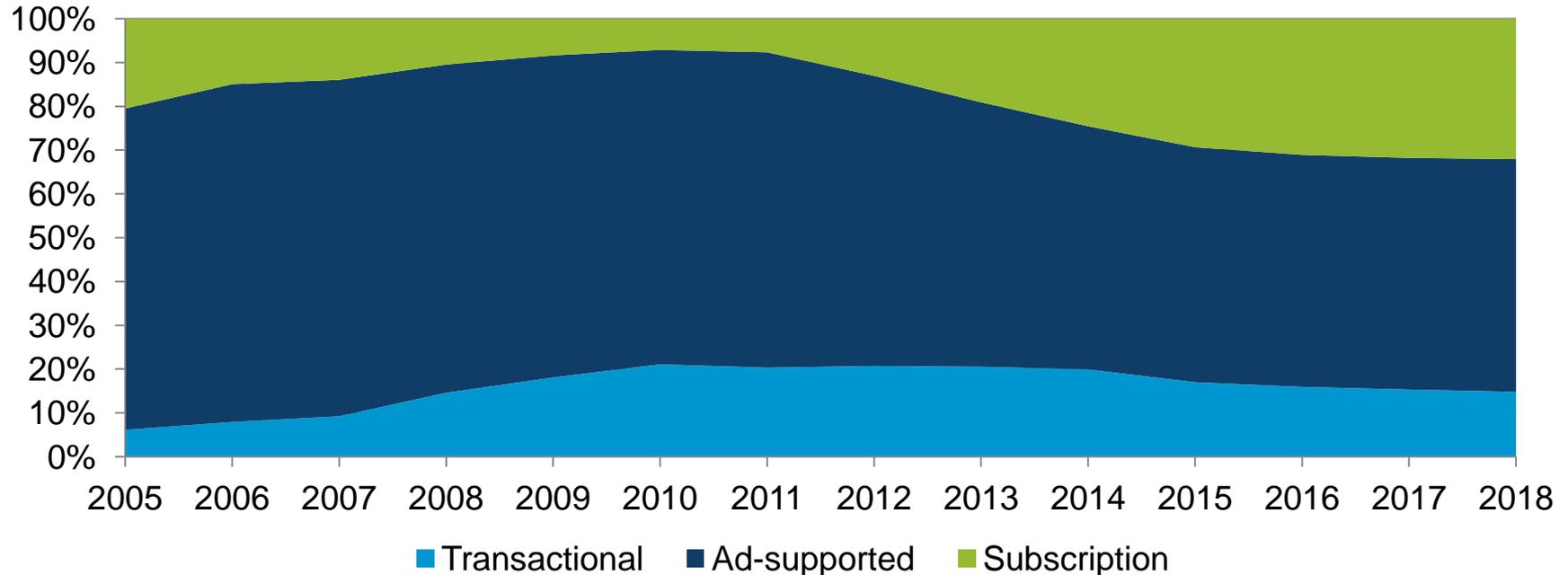
The online video market in Europe is expected to double in size over the next few years

European online video revenues (€bn)



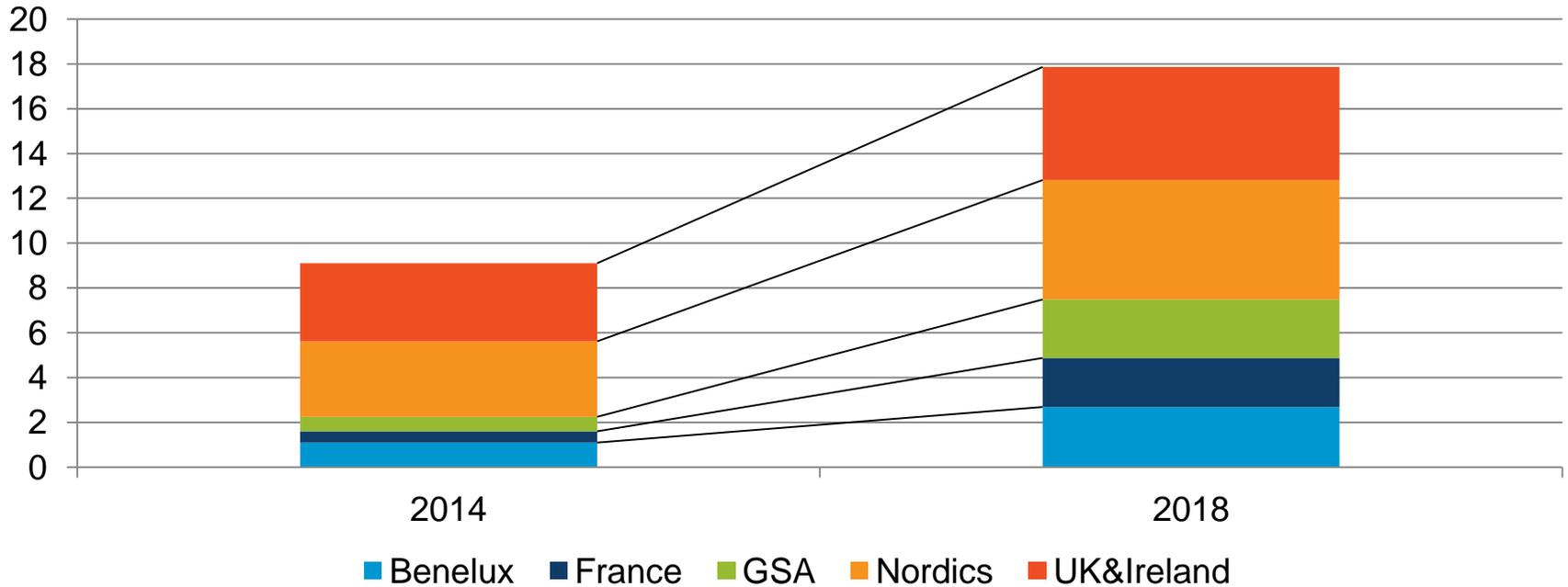
But as with the traditional broadcast world, the funding mix of online video is changing

Europe: Online video revenue by business model (€m)



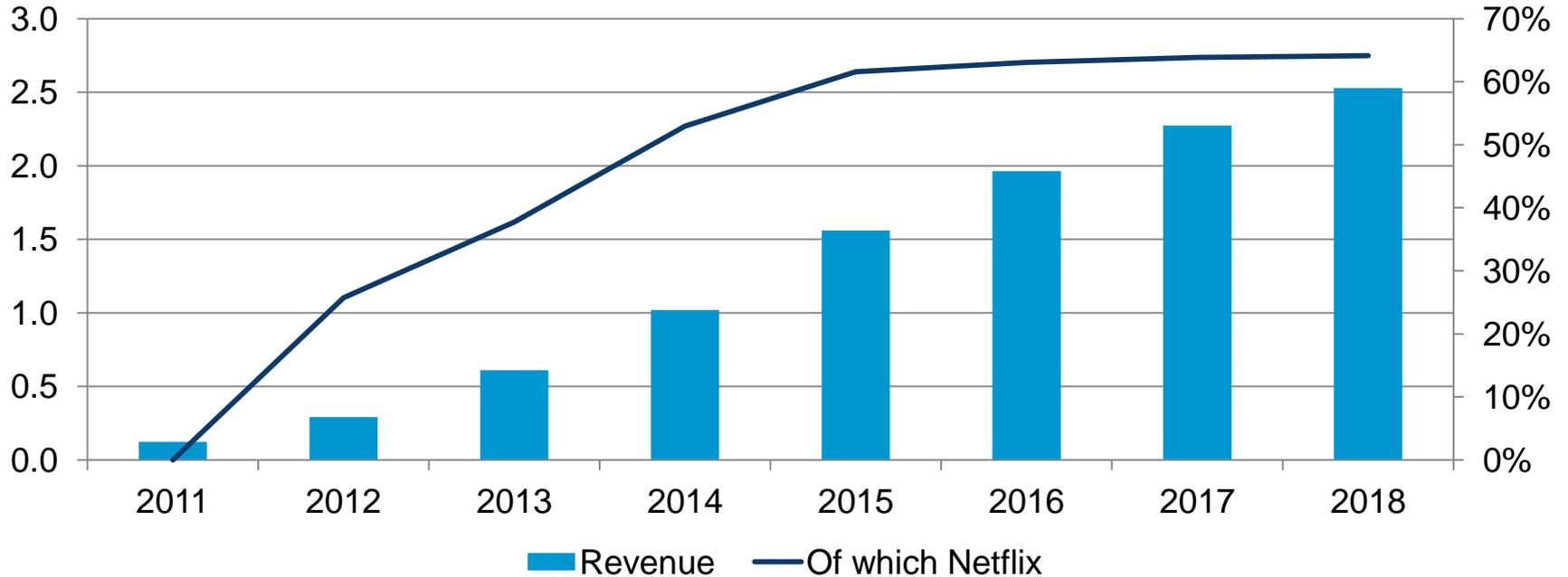
UK and Scandinavia are the largest Netflix markets – and expected to remain key territories

WE: Netflix subscribers (m)



Two thirds of European spending on SVoD is expected to be with Netflix by 2018

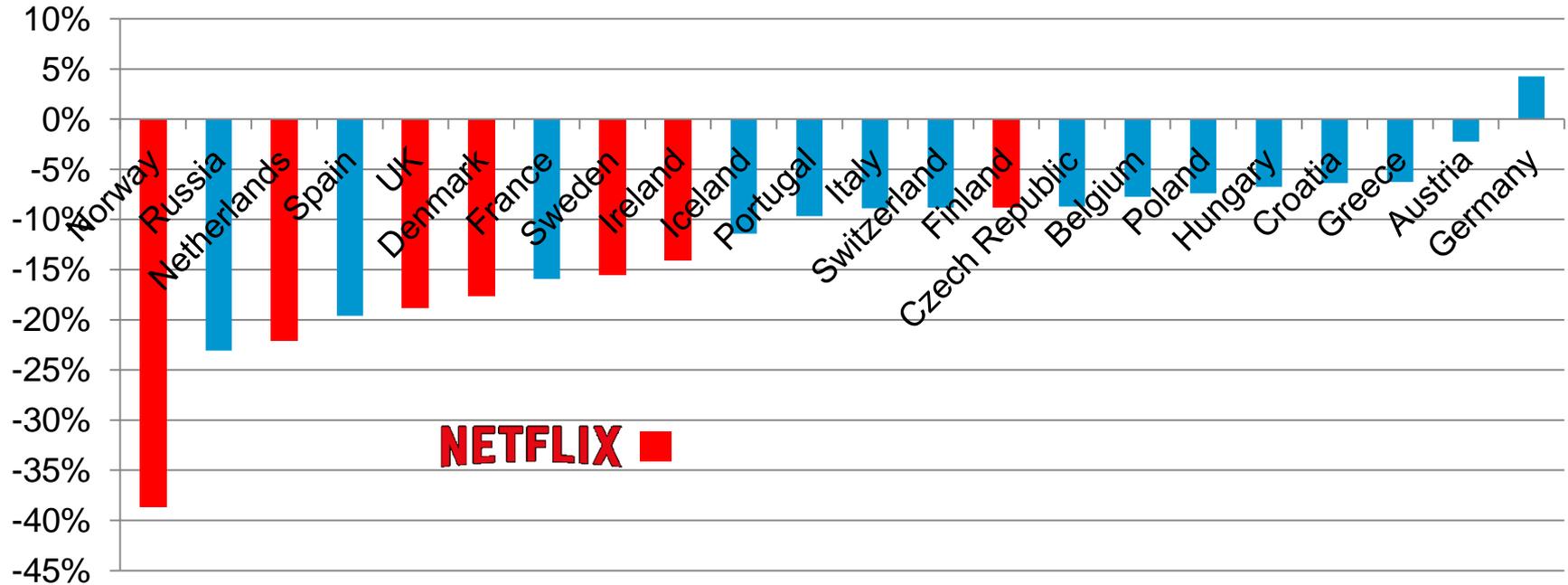
Europe: Netflix share of overall SVoD revenue (€bn)



Services like Netflix are already having an impact on adjacent sectors

Territories in which Netflix has launched have seen greater-than-average declines in traditional physical video spend

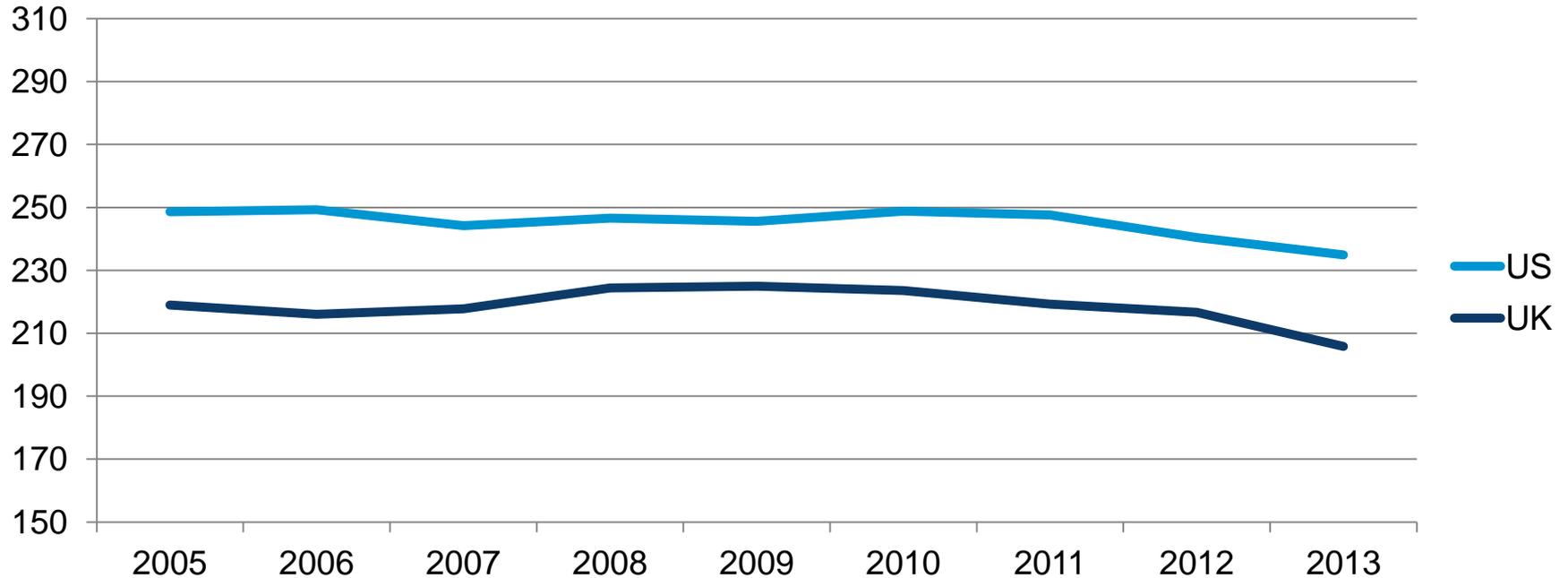
YoY change in spend on physical video (2013, %)



Note: Film & TV only

In markets like the US and UK, which have seen strong online video uptake, broadcast viewing is beginning to decline

Linear Broadcast TV viewing (mins/person/day)

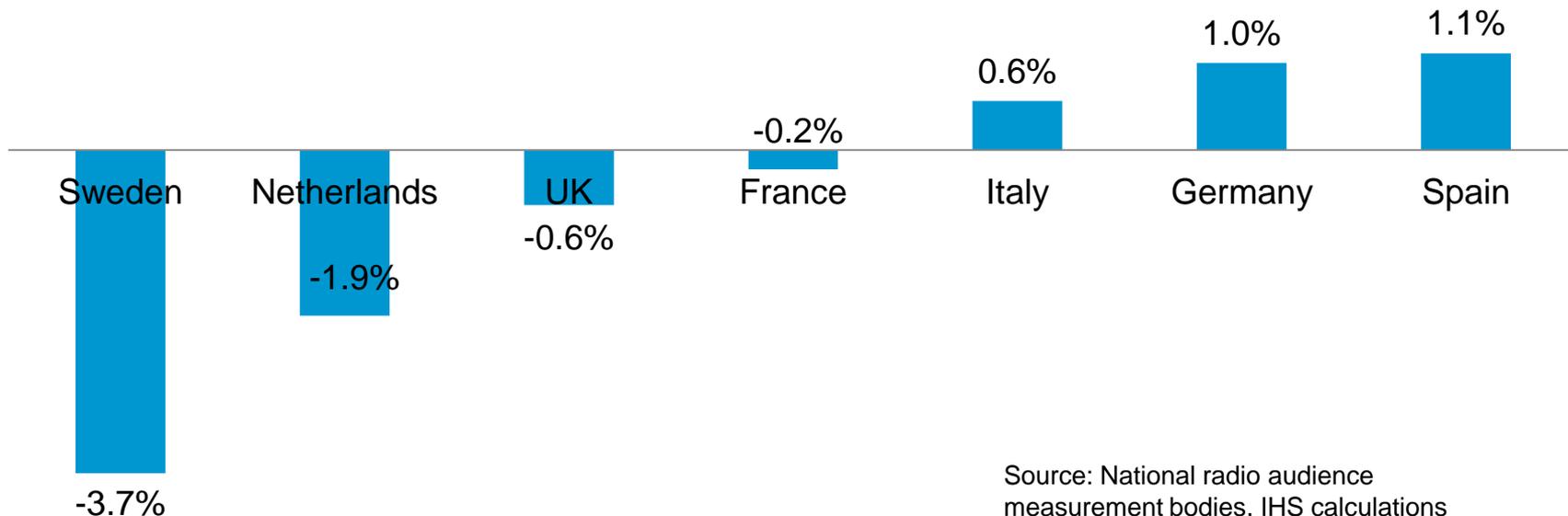


Source: IHS, National panel bodies

But TV is not the only industry in turmoil

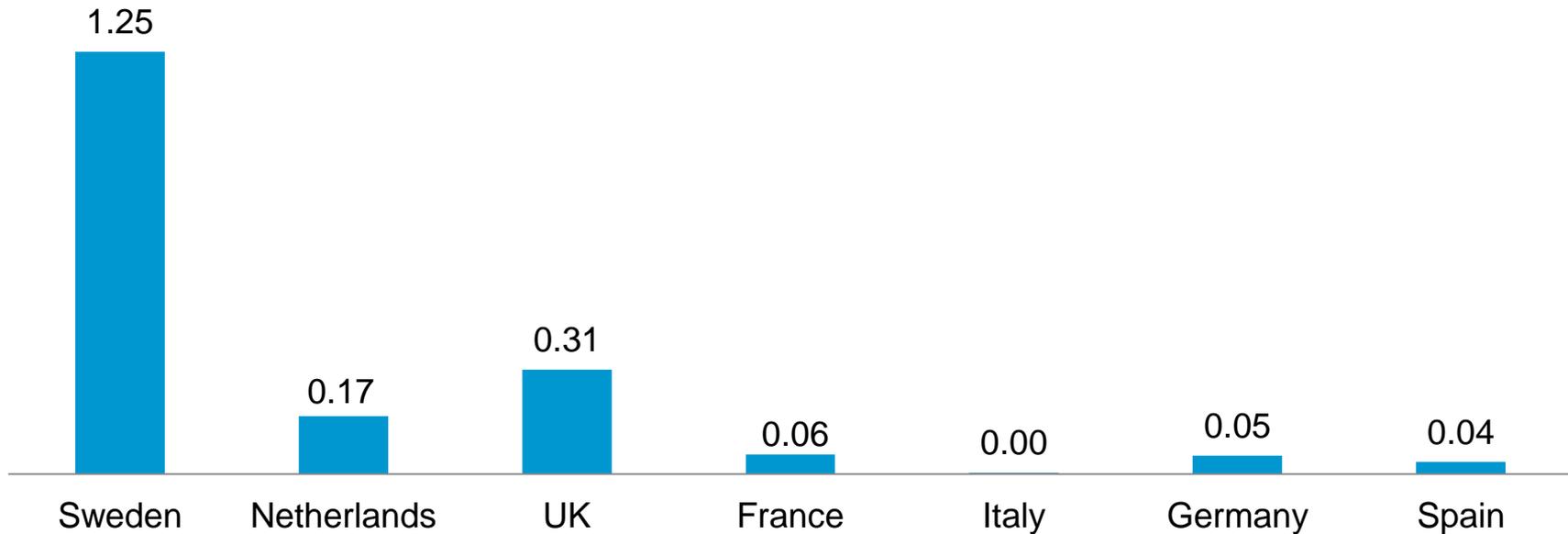
Radio audiences are in decline across many markets in Europe

CAGR weekly per person radio listening (2008-2013)



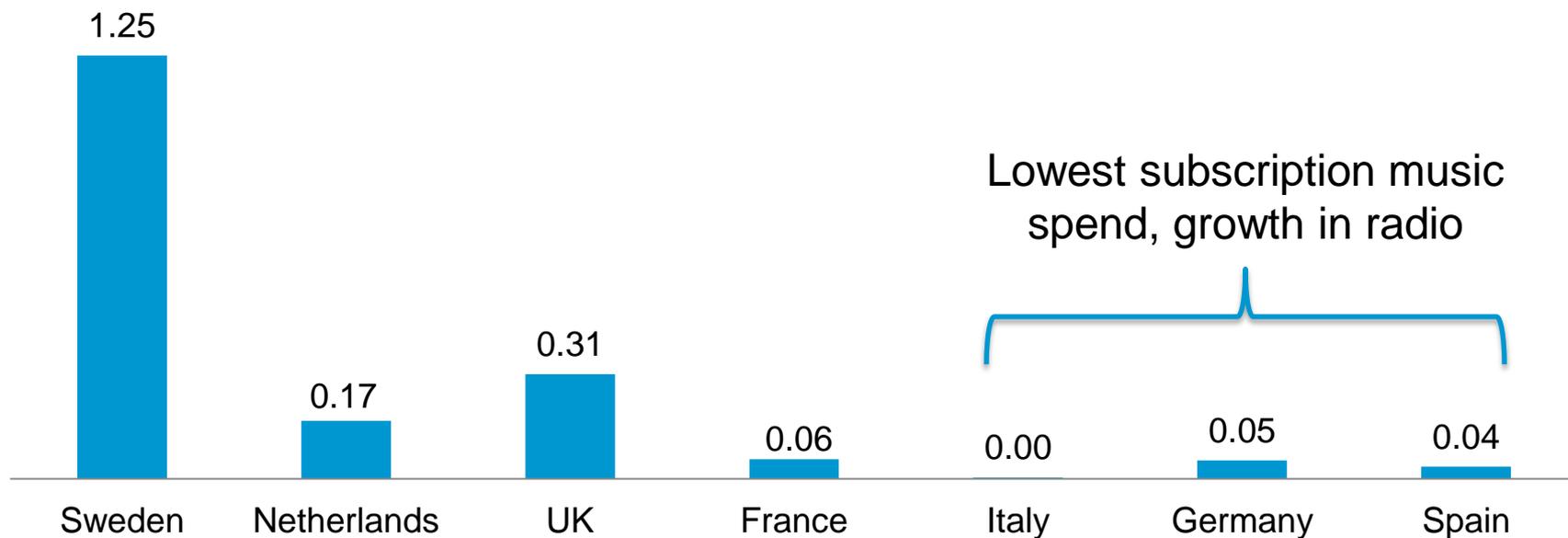
Those countries seeing the worst declines also have the highest spend on subscription music services

Monthly spend on subscription music services per household (2013, €)



And those with the lowest spend...

Monthly spend on subscription music services per household (2013, €)



**Europe is rapidly becoming
a fragmented market for
audiences though**

The average European household will have nearly 6 video-capable connected devices by 2018



1 Smart TV for every 2 households



1 STB per 4 households



1 tablet for every 2 households



1 DMA per 10 households



Nearly 3 smartphones per household



1 games console per 10 households

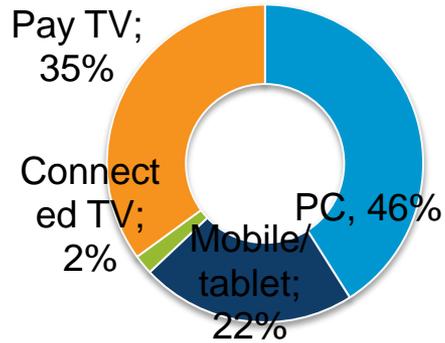


Over 1 PC per household

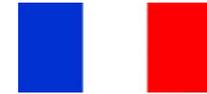
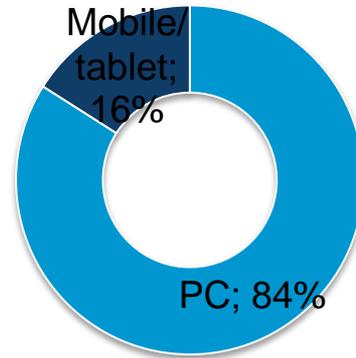
Online video viewing is increasingly fragmented across these devices



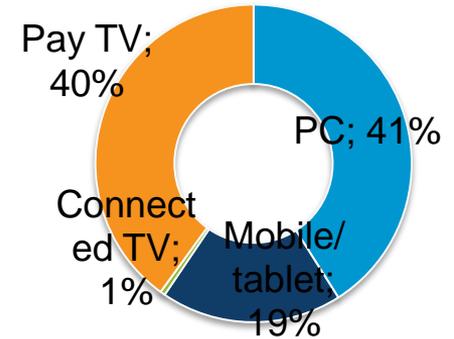
ITV



RTL



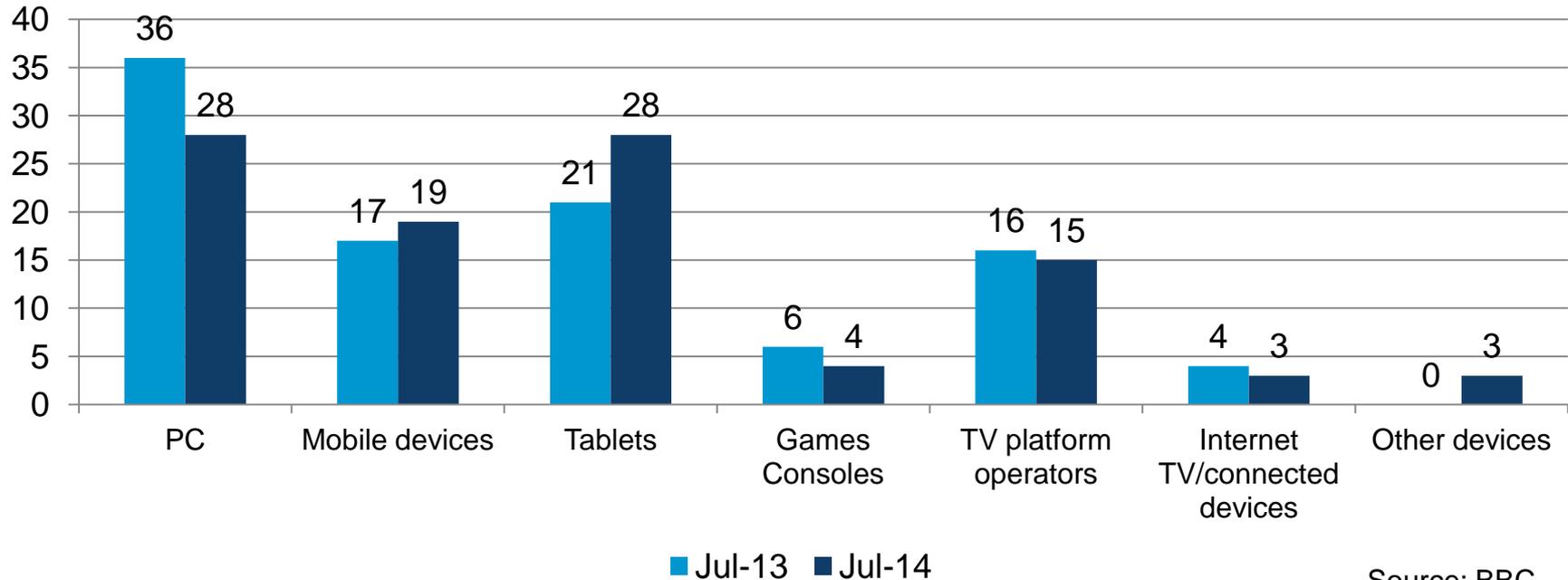
M6



2013 online viewing by device

And PSBs are already showing how far this fragmentation might go...

BBC iPlayer TV request across different devices (%)



Source: BBC

Questions?
